

Shah Faisal

1. EXPERIENCE

- **March 2005- July 2005: Coordinator Communications and Knowledge Management, IUCN-World Conservation Union, Balochistan Programme, Quetta, Pakistan** (<http://www.balochistan.org.pk/bp.htm>)

Responsibilities: Reporting to the Head- Balochistan Programme and additionally to the Head of Education, Communication & Knowledge Management (ECK), Country Office, I was responsible for implementing programme's communications strategy as well as managing the Knowledge Management section for the Balochistan Programme. I developed necessary linkages with key media, academia and other constituency for highlighting environmental issues; facilitated learning lessons and generating knowledge; was responsible for packaging and disseminating knowledge; helped in developing and producing communications material and publications; and facilitated capacity building in communications.

Key achievements: Managed to arrange various trainings for journalists, successful celebration of important days like the World Environment Day, facilitated in preparing a documentary about Gwadar District, developed key concepts for a documentary on the theme "Gender and Water", facilitated and trained environmental journalists forum at district Gwadar, facilitated in preparation of Gwadar's District Vision (Sustainable Planning Document like the World Conservation Strategy, at District level).

- **May 2004 to October 2004: Agriculture Credit Officer, Bank Alfalah Ltd. D.I.Khan Branch, Pakistan** (<http://www.bankalfalah.com/>)

Responsibilities: Market Research and Target Area Identification, Service Introductions to Clients, Credit Appraisals, Scrutiny of Securities/ Charge documents, Monitoring of Credit Utilization and Post-disbursement follow up, Liaison with Central Bank and local banks with Agriculture Portfolio, etc.

Key Achievements: I initiated the Agriculture Credit Programme at the branch and was the first to do so in six branches of the Peshawar Region. I did market research at the district level, developed promotional material for bank's agric credit programme, and successfully disbursed agric credit worth 4 million Pakistani rupees in around four months.

- **February 2003 to April 2004: Customer Services Supervisor/ Branch In-Charge Khushhalibank, Pakistan** (<http://www.khushhalibank.com.pk/>), Quetta/ Pishin

Responsibilities: Overall Branch Management and Supervision, Field Situation Analysis through Participatory Research & Secondary data review, looking after Social Mobilization and Community Development activities that included Group formation, Need identification and disbursement of Micro credit to selected communities through sales teams.

Key Achievements: I successfully managed district Quetta and later district Pishin branch with 25 and 12 personnel respectively, trained and mobilized staff, achieved targets and partially recovered bad debts.

- **November 2001 to February 2003: Customer Services Officer, Khushhalibank, D.I.Khan Branch, Pakistan:**

Responsibilities: Conducting Market Analysis in coordination with the Branch In-charge and Identifying target market in Rural and Urban areas, Credit appraisal, disbursement and collection, Developing a profitable Clientele base according to the Forecasted Sales Plans, Controlling Client drop out, Introduction of Bank's services to the Marginalized segments of the society, Delivering Banks services to the Clients at their doorstep.

Key Achievements: Established a profitable risk portfolio with minimal drop out, topped bank's first officer-to-supervisor exam among 44 candidates from all over Pakistan.

- **October-November 2000: Team Member, Baseline Study, Actionaid Pakistan (www.actionaid.org/pakistan)**

Responsibilities: As team member, conducted a 1-month Baseline Survey in Union Council Muddi, D.I.Khan under the supervision of Dr. Bashir Tahir, Consultant Sociologist, ActionAid Pakistan.

2. ACADEMIC RECORD

DEGREE	INSTITUTION	YEAR	MARKS/ DIV.
International Masters in Rural Development	Ghent University, Belgium Humboldt Univ., Berlin, Germany Slovak Agri. Univ., Nitra, Slovakia	2005-2007	With Distinction
M.Sc. (Hon's) Agriculture in Rural Development	NWFP Agri. University, Peshawar	1999-2002	3.79 CGPA
B.Sc. (Hon's) Agriculture in Horticulture	Gomal University, Dera Ismail Khan	1994-1998	82%, 1 st Div.

3. TRAININGS

- August 2004, Bank Alfalah Ltd, Lahore: Credit Line Proposal & Financial Analysis
- August 2004, Bank Alfalah Ltd, Lahore: Credit Administration
- August 2004, State Bank of Pakistan, D.I.Khan: Changing Colors of Banking in Pakistan
- May 2004, State Bank of Pakistan, D.I.Khan: Consumer Finance
- Nov 2001, NRSP Institute of Rural Management, Islamabad: Computer Training (MS Word, MS Excel, PowerPoint)
- Nov 2001, NRSP Institute of Rural Management, Islamabad: Effective Presentation and Communication Skills

- May- Nov 2000, Islamabad, D.I.Khan, D.G.Khan, Mardan: Internship Program of National Rural Support Program (NRSP) and Khushhali Bank
- November 2000, Idara-e-Khidmat-e-Khalq NGO, D.I.Khan: Participatory Rural Appraisal (PRA) Techniques
- June 2000, Dir Area Support Project, Timergara: Credit Operations/ Micro-Enterprise Development through Micro-Credit

4. RESEARCH WORK/ PUBLICATIONS

Title	Date	Venue	Form
Institutional Analysis of Participatory Development Projects: A Literature Review	Sep 2007	Ghent University, BE/ Humboldt University, DE	International Maters Thesis
Collective action: Important Strands of Debate	August 2007	Humboldt University, DE	Exam Paper
Development Sustainability for Sustainable Development: An Institutionalist Perspective	March 2007	//	//
Upgrading to Global Value Chains: A Viable Strategy for Development?	March 2007	//	//
Sparte Irrigation in district D.I.Khan, Pakistan: An Institutional Analysis	Feb 2007	//	//
Privatization of Agriculture extension: Theory, Practice and Organizational Issues	Dec 2006	//	//
Evolution of Participatory Planning, Monitoring and Evaluation Methodologies and Approaches: A Case of European Development Agencies	June 2006	Ghent University, BE	Exam Paper
Sustainable Forest Management for Resource Poor Communities	June 2006	//	Full Project Proposal/ exam
Science and Poverty: An Interdisciplinary Assessment of the Impact of Agricultural Research	March 2006	//	Exam Paper
Problem Identification and Need Assessment of Local Community Using PRA Techniques: A Case Study	Sep 2002	NWFP Agri univ., Peshawar, Pakistan	Masters thesis

5. AWARDS/ DISTINCTIONS

- Distinction in International Masters (IMRD) programme 2007
- Selected for PhD in Development Studies in Australia by Higher Education Commission Pakistan 2007 (award not yet availed)
- Selected for Erasmus Mundus programme of the EU for higher studies in Europe 2005
- Selected for PhD in Development Studies in Netherlands by Higher Education Commission Pakistan 2005 (award declined to take the one offered by EU)
- First Position in Khushhali Bank's Promotion exam held in 2002
- Second position in B.Sc. (Hon's) Agriculture at the Department of Horticulture, Dera Ismail Khan
- First division throughout academic career in Pakistan

6. AREAS OF INTEREST

- Participatory Development, Comparative Forms of Governance (State/Market/ Civil society), Participatory Natural Resource Management, Social Capital, Forms of Collective Action, Development Aid- Politics and management, Global Value Chains and Smallholders, Informational problems in markets, Information Technology and Rural development, Free and Open Source Software Movement.

7. LANGUAGES

- Mother Tongue: Saraiki

Other languages and skill level	Read	Write	Speak	Understand
English (IELTS score: 8.5/9)	High	High	High	High
Urdu	High	High	High	High
Pashto	Low	Low	Medium	Medium
Punjabi	Low	Low	Medium	Medium

8. COMPUTER SKILLS

- Windows Vista, XP, 2000 and 98
- MS Office (Word, Excel, PowerPoint, MS Outlook, Outlook Express)
- Open Source Computing: Linux-based Operating Systems (Debian, Ubuntu, etc.) and software (Openoffice.org, etc.)
- Credit Management System (CMS) of Khushhalibank and NRSP, “**Bank Smart**” Package of Bank Alfalah
- Various Personal Information Management (PIM), email and browsing applications (e.g. Evolution, Mozilla FF, TB, Sunbird, etc.) and other Internet based applications like Google utilities (calendar, reader, docs, etc.)

9. VOLUNTEERING:

- Founding member and one core-group Coordinator of IMRD Alumni Assoc (www.imrd.eu)
- Member Cadet College Kohat Alumni Association- The Kohatian Welfare Association, and Coordinator of Guidance, Counseling and Mentoring programme
- Volunteered with PROTOS (www.protosh2o.org), a Belgium-based international NGO, and presented a concept paper “Sources of Micro level Financing for Community based water supply and sanitation schemes” June 2006

10. HOBBIES:

Photography, Book Reading, Travel, Writing, Blogging, Computing

11. PERSONAL DATA

Present Address	Al-Sadat, House # 9, Civil Lines, D.I.Khan-29050, Pakistan
Phone(s)	Fixed: +92-966-710 430, Mobile: +92-344-9370 230
e-mail	sfh1975@gmail.com
Gender	Male
Date, Place of Birth	June 1st, 1975 at D.I.Khan, Pakistan
Nationality	Pakistani
Marital Status	Married, no children

12. REFERENCES

Name	Title	Organization	Phone/Email	Acquaintance
Prof. Dr. Guido Van Huylenbroeck	Coordinator IMRD	Ghent University, Belgium	+32-9-264 5924 Guido.VanHuylenbroeck@UGent.be	Academic, 2 years
Mr. Saleem Chishti	Ntn'l Project Coordinator	UNDP- Community Based Livelihoods Recovery Programme	+92-302-8540 085 saleem.chishti@un.org.pk	Professional, 2 years
Mr. Jamil Ahmed	Sr. Technical Advisor	Shore Bank International	+92-300-5553 584 jamilahmd@hotmail.com	Personal, 5 years